## FORM 10-QSB SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

(Mark One)

[x] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended May 30, 1997

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission File No. 1-10655

ENVIRONMENTAL TECTONICS CORPORATION (Exact name of registrant as specified in its charter)

PENNSYLVANIA
(State or other jurisdiction of incorporation or organization)

23-1714256 (IRS Employer Identification No.)

COUNTY LINE INDUSTRIAL PARK
SOUTHAMPTON, PENNSYLVANIA 18966
(Address of principal executive offices)
(Zip Code)

(215) 355-9100

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for at least the past 90 days.

Yes x

The number of shares outstanding of the registrant's common stock as of June 30, 1997 is: 2,983,001

PART I - Financial Information

Item 1. Financial Statements:

ENVIRONMENTAL TECTONICS CORPORATION
AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS

3 Months Ended (\$000's, except per share data, Unaudited)

	May 30, 1997	May 31, 1996
Net Sales	\$6,644	\$4,509
Cost of goods sold	4,684	3,114
Gross profit	1,960	1,395

Operating expenses:			
Selling and administrative	1,	130	904
Research and development		40	52
-	1,	170	956
Operating income		790	439
Other expenses:			
Interest expense		217	226
Letter of credit fees		16	7
Other, net		11	31
		244	264
Income before income taxes		546	175
Provision for income taxes		186	55
Net income	\$	360	\$ 120
Earnings per common share			
Primary	\$	.11	\$ .04
Fully diluted	\$	.10	\$ .04

See notes to consolidated financial statements.

# ENVIRONMENTAL TECTONICS CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (\$000's, Unaudited)

ASSETS	May 30, 1997	February 28, 1997
Current assets:		
Cash and cash equivalents	\$ 129	\$ 189
Cash equivalents restricted for letters of credit	or 259	665
Accounts receivable, net	10,304	11,352
Costs and estimated earnings in excess of billings on uncompleted long-term contracts	4,910	3,345
Inventories	2,576	2,719
Prepaid expenses and other current assets	608	92
Total current assets	18,786	18,362
Property, plant, and equipment, at cost, net	2,460	2,480
Software development costs, net of accumulated amortization of \$3,394 at May 30 and \$3,244 at		
February 28, 1997	1,370	1,430
Other assets	197	37
Total assets	\$22,813	\$22,309

See notes to consolidated financial statements.

## ENVIRONMENTAL TECTONICS CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (\$000's, Unaudited)

LIABILITIES	May 30, 1997	February 28, 1997
Current liabilities:		
Current portion of long-term debt	\$ 119	\$ 119
Convertible notes payable-related parties	800	1,300
Accounts payable - trade	974	1,799
Billings in excess of costs and estimated earnings on uncompleted long-term contracts	2,519	2,051
Customer deposits	1,202	1,746
Accrued income taxes	244	271
Net arbitration award	3 4	109
Accrued liabilities	1,559	1,419
Total current liabilities	7,451	8,814
Long-term debt, less current portion Credit facility payable to banks	2,234	6,714
Subordinated Debt	3,202	
Other	256 5,692	283 6,997
Deferred income taxes	89	89
Total liabilities	13,232	15,900
Redeemable Cumulative Preferred Stock, \$100 par and r demption value: authorized - 25,000 shares; issued and outstanding - 25,000 shares at May 30, 1997		-
STOCKHOLDERS' EQUITY		
Common stock - authorized 10,000,000 shares \$.10 par value; 2,972,001 and 2,963,083 shares issued and outstanding at May 30, 1997 and February 28, 1997, respectively	297	296
Capital contributed in excess of par value of common stock	2,564	2,007
Retained earnings	4,428	4,106
Total stockholders' equity	7,289	6,409
Total liabilities and stockholders' equity	\$22,813	\$22,309

See notes to consolidated financial statements.

### ENVIRONMENTAL TECTONICS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

3 Months Ended
(\$000's, Unaudited)

May 30, 1997 May 31, 1996

\$ 360 \$ 120

Cash flows from operating activities:

Net income

Adjustments to reconcile net income to net cash (used in) provided by operating activities:

Depreciation and amortization	301	290
Increase in allowance for doubtful accounts	25	_
(Increase) decrease in assets:		
Accounts receivable	1,023	1,176
Costs and estimated earnings in excess of billings		
on uncompleted long-term contracts	(1,565)	(430)
Inventories	143	(398)
Prepaid expenses and other current assets	(516)	(78)
Other assets	(184)	_
(Decrease) increase in liabilities:		
Accounts payable	(825)	532
Billings in excess of costs and estimated		
earnings on uncompleted long-term contracts	468	(778)
Customer deposits	(544)	(95)
Accrued income taxes	(27)	21
Net arbitration awards	214	_
Other accrued liabilities	(87)	35
Payments under settlement agreements	(75)	(250)
Net cash (used in) provided by operating activities	(1,289)	145
Cash flows from investing activities:		
Acquisition of equipment	(87)	(58)
Software development costs capitalized	(90)	(149)
Net cash used in investing activities	(177)	(207)
Cash flows from financing activities:		
Borrowings under credit facility	2,234	
Proceeds from subordinated debt, net	3,190	
Proceeds from preferred stock, net	2,292	
Net payments under credit facility	(6,714)	(175)
Decrease in cash equivalents restricted for letters of	(0),111,	(1,0)
credit	406	215
Decrease in notes payable - related party	(500)	_
Net principal payments of other long-term debt	(27)	(5)
Proceeds from issuance of common stock/warrants	557	-
Other	(32)	_
Net cash provided by (used in) financing activities	1,406	35
Net increase (decrease) in cash and cash	(60)	
equivalents	(60)	(27)
Cash and cash equivalents at beginning of period	189	31
Cash and cash equivalents at end of period	\$ 129	\$ 4
Supplemental schedule of cash flow information:		
Interest paid	265	128
Income taxes paid	213	34

See notes to consolidated financial statements.

### ENVIRONMENTAL TECTONICS CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### (UNAUDITED)

#### (\$000's)

 The information in this report reflects all adjustments which are, in the opinion of management, necessary to a fair statement of the results for the interim periods presented.

Certain reclassifications have been made to the 1996 financial statements to conform with the 1997 presentation.

The Company's effective tax rate for the year ended February 28, 1997, reflected the impact of significant

bookings for inventory and receivable reserves and software amortization. The estimated effective tax rate incorporated in the fiscal quarter ended May 30, 1997, has been adjusted to reflect current forecasts for fiscal 1998 activity.

- 2. Under the Company's 1988 Incentive Stock Option Plan, 500,000 shares of the Company's common stock are currently reserved for issuance in connection with the exercise of options, and options to acquire 87,500 shares were currently outstanding as of May 30, 1997.
- 3. Earnings per common share are based on net income divided by the number of common and common stock equivalent shares (shares issuable upon the exercise of stock options and warrants and the conversion of notes payable and preferred stock) outstanding. Weighted average number of common shares and equivalents outstanding were approximately 3,138,000 (primary) and 3,465,000 (fully diluted) at May 30, 1997 and 2,922,000 (primary and fully diluted) at May 31, 1996.

The Financial Accounting Standards Board has issued SFAS No. 128, "Earnings Per Share," which is effective for financial statements issued after December 15, 1997. The new standard eliminates primary and fully diluted earnings per share and requires presentation of basic and diluted earnings per share together with disclosure of how the per share amounts were computed. Basic earnings per share excludes dilution and is computed by dividing income available to common shareholders by the weighted average common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised and converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. It is not known at this time what impact this statement will have on reported earnings per share.

4. Inventories consist of the following:

	May 30, 1997	February 28, 1997
Raw Materials Work in Process Finished Goods	\$ 417 2,159	\$ 417 2,302
1111131164 00045	\$2,576	\$2,719

5. The components of accounts receivable are as follows:

	May 30, 1997	February 28, 1997
U. S. Government receivables billed and unbilled contract		
costs subject to negotiation	\$ 5,039	\$ 5,284
U.S. receivables billed	613	2,477
International receivables billed	4,914	3,828
	10,566	11,589
Less allowance for doubtful		
accounts	(262)	(237)
	\$10.304	\$11.352

U.S. Government receivables billed and unbilled contract costs subject to negotiation:

Unbilled contract costs subject to negotiation represent claims made or to be made against the U.S. Government under a contract for a centrifuge. These costs were recorded

during fiscal years 1994 and 1995. The Company has recorded claims, amounting to \$2.8 million, including \$150 recorded in the current quarter, to the extent of contract costs incurred. These costs have been incurred in connection with U.S. Government-caused delays, errors in specifications and designs, and other unanticipated causes and may not be received in full during fiscal 1998. In accordance with generally accepted accounting principles, revenue recorded by the Company from a claim does not exceed the incurred contract costs related to the claim. The Company currently has approximately \$8.6 million in claims filed with the U.S. Government. The U.S. Government has responded to the claims with either denials or deemed denials that the Company has appealed. In the current quarter, the Company recorded an additional \$150 in claims revenue reflecting additional expenditures on the centrifuge contract that will be incorporated into additional claims to be filed with the U.S. Government. Additional amounts are currently under review for the period November 1995 through October 1996 to determine what, if any, additional amounts above the \$150 recorded in the current quarter can be filed as supplemental claims. Such claims are subject to negotiation and audit by the U.S. Government.

In November 1996, the Company invoiced the balance due under the centrifuge contract; at May 30, 1997, approximately \$1.7 million was included in U.S. Government receivables. Given the U.S. Government's lack of response, on June 27, 1997, a claim was submitted to the Contracting Officer in an attempt to expedite payment of most of the outstanding amount still open under the centrifuge contract.

Collectability of these amounts may be dependent upon the resolution of the above claims.

International receivables billed:

International receivables billed includes \$1.3 million related to a certain contract with the Royal Thai Air Force (see Note 6).

#### 6. Contingencies:

Claims and Litigation:

In October 1993, the Company was notified by the Royal Thai Air Force ("RTAF") that the RTAF was terminating a certain \$4.6 million simulator contract with the Company. Although the Company had performed in excess of 90% of the contract, the RTAF alleged a failure to completely perform. In connection with this termination, the RTAF made a call on a \$229,000 performance bond, as well as a draw on an approximately \$1.1 million of advance payment letter of credit. Work under this contract had stopped while under arbitration, but on October 1, 1996, the Thai Trade Arbitration Counsel rendered its decision under which the contract was reinstated in full and the Company was given a period of nine months to complete the remainder of the work. Upon completion of the contract, the RTAF will pay the Company the open receivables balance, consisting of the performance bond and the advance payment, plus the 10% due on the balance of the contract. Except as noted in the award, the rights and obligations of the parties remain as per the original contract. Should the Company fail to perform under the contract in the time period allotted, the RTAF could invoke penalties against the Company, including termination of the contract and delay penalties. Based on the progress to date and recent discussions with the RTAF,

the Company estimates it will probably exceed the nine-month contract completion period due to an extended delay in obtaining an export license for certain hardware required to complete the job. This license has been cleared and the hardware is in the country. The Company has submitted a request for a contract extension under the "force majeure" clause of the RTAF contract, and the customer has agreed to an extension to complete the installation and training.

A lawsuit was commenced against the Company in April 1997 in the United States District Court for the District of Puerto Rico by an employee of a customer who claims to have been injured as a result of an alleged malfunction of a sterilizer manufactured by the Company. The plaintiff is seeking \$3 million in damages. The Company has up to \$10 million of products liability coverage, subject to a \$100,000 deductible. The outcome of this litigation is not currently predictable.

Certain claims, suits and complaints arising in the ordinary course of business have been filed or are pending against the Company. In the opinion of management, after consultation with legal counsel, all such matters are reserved for or adequately covered by insurance or, if not so covered, are without merit or are of such kind, or involve such amounts, as would not have a significant effect on the financial position or results of operations of the Company if disposed of unfavorably.

#### Item 2. Management's Discussion and Analysis:

ENVIRONMENTAL TECTONICS CORPORATION AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION MAY 30, 1997

(\$000)

Material Changes in Financial Condition

On March 27, 1997, the Company executed a revolving credit agreement (the "Credit Agreement") with a new bank, establishing a credit facility of \$10 million. The facility bears interest at the bank's prime rate and expires on May 31, 1999. Substantially all of the Company's short-term financing is provided by this bank. Additionally, the Company issued \$4 million of subordinated debentures, bearing interest at 12% per annum, due March 27, 2004 to a financial investor. In connection with the subordinated debentures, warrants were issued to acquire 166,410 shares of the Company's common stock at an exercise price of \$1.00 per share. \$499 of the proceeds from the sale of the debentures was allocated to the warrants and will be charged to retained earnings over the term of the debentures. The Company also issued 25,000 shares of 11%, redeemable convertible preferred stock for \$2.5 million. Each share of preferred stock is convertible, at the option of the shareholder, into 13.33 shares of the Company's common stock at a price of \$7.50 per share. Total financing fees amounted to approximately \$849, of which \$311 and \$208 was netted against the proceeds from the subordinated debt and the preferred stock, respectively.

The proceeds from these transactions were used to repay amounts outstanding under the Credit Facility with a prior lender.

As a result of recognizing a net loss of \$20 for the fiscal year ended February 28, 1997, as of June 6, 1997, the bank made all

credit availability under the Credit Agreement subject to specific prior approval by the bank pending a review of the Company's financial condition. On July 1, 1997, this restriction was lifted.

In connection with the 1996 extension of the old credit facility to March 31, 1997, the Company issued to the former bank warrants to purchase 100,000 shares of the Company's common stock at a price equal to \$5.18. Pursuant to the antidilution provisions of the warrants, the number of shares covered by the warrants has increased to 106,433 shares and the exercise price has been reduced to \$4.87. The Company has filed a registration statement with the Securities and Exchange Commission (the "SEC") to register the common stock issuable upon exercise of the warrants. If the registration statement is not effective prior to July 15, 1997, the Company will forfeit a \$375,000 escrow to the former bank. The Company has been notified by the SEC that the Registration Statement has been accorded "no review" status and, therefore, the Company, pursuant to its request, expects the SEC to declare the Registration Statement effective prior to July 15, 1997. The Company anticipates return of the \$375,000 escrow shortly after the Registration Statement is declared effective by the SEC.

Cash decreased \$60 in the three months ended May 30, 1997. Net cash from operations was a use of \$1,289. Uses of cash primarily included an increase of costs and estimated earnings in excess of billings on uncompleted long-term contracts as manufacturing costs were expended in the production cycle, increased prepaid expenses (primarily financing costs associated with the Company's refinancing in March, 1997), a reduction of accounts payable and a reduction of customer deposits.

Partially affecting these uses was net cash provided from financing activities. Borrowing under the Company's new credit facility, and net proceeds from the subordinated debt and preferred stock were only partially offset by repaying the open balance on the previous bank facility and \$500 in related party notes.

Material Changes in Results of Operations

Net sales of approximately \$6,644 for the three months ended May 30, 1997, increased \$2,135, or 47%, over the prior year's period. Increases were evidenced across all product lines except sterilizers with Aircrew Training Systems up 156% and Simulation up 92%. Sterilizer sales suffered from delayed bookings beginning the fiscal year because a significant amount of new sterilizer contracts were not entered into until February, 1997.

The increase in sales resulted in a significant increase in overall gross margin because the volume increase was only partially offset by a slightly reduced gross margin rate as a percent of sales. The majority of the reduction in gross margin resulted from booking an accrual of \$64 (net of additional claims revenue) for an arbitration award to one of the Company's subcontractors associated with the Company's outstanding claim with the U.S. Navy. The Company is currently reviewing expenditures made through October 1996 on the centrifuge project claims to determine which, if any, additional amounts will be added to the existing claims.

Operating expenses increased \$214 or 22%, but as a percent of sales decreased from 21% in the prior period to 18% in the current period. The increase in expenditure primarily reflected increased commissions expense on the higher sales, a higher mix of commissionable sales and higher accruals for professional fees.

Interest expense decreased due to lower bank interest. This resulted from a lower balance at a reduced rate.

Other expenses increased slightly on higher net letter of credit fees.  $\hspace{-1.5cm}$ 

The Company's sales backlog at May 30, 1997 and february 28, 1997 for work to be performed, training and maintenance contracts, and prospective revenue to be recognized after that date under written agreements was approximately \$42,900,000 and \$30,900,000, respectively.

Part II - Other Information

Item 1. Legal proceedings:

See Note 6 in Part I.

Item 6. Exhibits and Reports on Form 8-K:

a. Exhibits

Exhibit 27 - Financial Data Schedule

b. Reports on Form 8-K

On April 10, 1997, a Form 8-K was filed with the Securities and Exchange Commission. The Form 8-K reported under Item 5 a recapitalization arrangement with First Union National Bank, and Sirrom Capital Corporation of Nashville, Tennessee. No financial statements were included with the filing.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ENVIRONMENTAL TECTONICS CORPORATION (Registrant)

By: /S/ Duane Deaner
Duane Deaner,
Chief Financial Officer
(authorized officer and
principal financial officer)

Date: July 2, 1997

#### <ARTICLE> 5

<period-type></period-type>	3-MOS	
<fiscal-year-end></fiscal-year-end>		FEB-27-1998
<period-end></period-end>		MAY-30-1997
<cash></cash>		388,000
<securities></securities>		0
<receivables></receivables>		10,566,000
<allowances></allowances>		262,000
<inventory></inventory>		2,576,000
<current-assets></current-assets>		18,786,000
<pp&e></pp&e>		8,814,000
<pre><depreciation></depreciation></pre>		6,354,000
<total-assets></total-assets>		22,813,000
<current-liabilities></current-liabilities>		7,451,000
<bonds></bonds>		5,781,000
<preferred-mandatory></preferred-mandatory>		2,292,000
<preferred></preferred>		0
<common></common>		297,000
<other-se></other-se>		6,992,000
<total-liability-and-equity></total-liability-and-equity>		22,813,000
<sales></sales>		6,644,000
<total-revenues></total-revenues>		6,644,000
<cgs></cgs>		4,684,000
<total-costs></total-costs>		4,684,000
<other-expenses></other-expenses>		1,170,000
<loss-provision></loss-provision>		0
<interest-expense></interest-expense>		244,000
<income-pretax></income-pretax>		546,000
<income-tax></income-tax>		186,000
<pre><income-continuing></income-continuing></pre>		360,000
<discontinued></discontinued>		0
<extraordinary></extraordinary>		0
<changes></changes>		0
<net-income></net-income>		360,000
<eps-primary></eps-primary>		.11
<eps-diluted></eps-diluted>		.10