

QUALITY THROUGH INTEGRITY AND TECHNOLOGY

# QUARTERLY REPORT

For the thirteen weeks ended November 25, 2016

# **ENVIRONMENTAL TECTONICS CORPORATION**

Quarterly Report For the thirteen weeks ended November 25, 2016

County Line Industrial Park 125 James Way <u>Southampton, Pennsylvania 18966</u> (Address of Issuer's Principal Executive Office)

> Telephone: (215) 355-9100 Website: <u>www.etcusa.com</u>

Investor Relations Contact:

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Item numbers above refer to the OTC Pink Basic Disclosure Guidelines created by the OTC Markets Group. The OTC Pink Basic Disclosure Guidelines are available on the Internet at <u>http://www.otcmarkets.com/marketplaces/otc-pink</u>.

When used in this Quarterly Report, except where the context otherwise requires, the terms "we", "us", "our", "ETC", and the "Company" refer to Environmental Tectonics Corporation and its subsidiaries.

#### Item 3. Security Information

CUSIP:	294092	
Title of class of securities outstanding:	Common Stock	Preferred Stock, Series E
Par value:	\$0.05	\$0.05
Total shares authorized:	50,000,000 as of November 25, 2016	25,000 as of November 25, 2016
Total shares outstanding:	9,185,161 as of November 25, 2016	12,127 as of November 25, 2016

#### **Transfer Agent:**

American Stock Transfer & Trust Company, LLC 6201 15th Avenue Brooklyn, NY 11219 Toll Free: (800) 937-5449 Telephone: (718) 921-8124 Website: <u>www.amstock.com</u>

List any restrictions on the transfer of security: N/A Describe any trading suspension: N/A

Trading symbol:

ETCC

List any stock split, stock dividend, recapitalization, merger, acquisition, spin-off, or reorganization either currently anticipated or that occurred within the past twelve months:

We have never paid any cash dividends on our Common Stock and do not anticipate that any cash dividends will be declared or paid on our Common Stock in the foreseeable future.

Dividends on the Company's Preferred Stock, as declared, are accrued according to the terms of the Preferred Stock and when paid, are paid in cash. The Preferred Stock is currently entitled to receive cumulative dividends at the rate of four percent (4%) per year in preference to the holders of the Company's Common Stock with respect to dividends. Series E Preferred Stock dividends accrued as of November 25, 2016, which totaled \$1,823 thousand, remained unpaid as of January 9, 2017, the date of issuance of the accompanying interim consolidated financial statements, per the restrictions stipulated in the October 11, 2013 amendment to the September 28, 2012 Loan Agreement with PNC Bank, National Association ("PNC Bank").

# Item 4. Issuance History

- A. The nature of each offering of Common Stock in the last two fiscal years: N/A
- B. Any jurisdictions where the offering was registered or qualified: N/A
- C. The number of shares sold: N/A
- D. The price at which the shares were offered, and the amount actually paid to the issuer: N/A
- E. The trading status of the shares: N/A
- F. Whether the certificates or other documents that evidence the shares contain a legend (1) stating that the shares have not been registered under the Securities Act and (2) setting forth or referring to the restrictions on transferability and sale of the shares under the Securities Act: N/A

# **Environmental Tectonics Corporation Consolidated Statements of Operations and Comprehensive Income (Loss)**

(unaudited)

		Thirteen w	eeks	s ended	_	Thirty-nine		
(in thousands, except per share information)	No	vember 25, 2016	Ν	November 27, 2015	No	ovember 25, 2016	No	vember 27, 2015
Net sales	\$	10,244	\$	11,881	\$	28,426	\$	31,386
Cost of goods sold		6,803		8,448		19,691		22,360
Gross profit		3,441		3,433		8,735		9,026
Operating expenses		2,964		3,432		8,713		9,528
Operating income (loss)		477		1		22		(502)
Other expenses:								
Interest (income) expense, net		(48)		224		383		681
Other expense, net		169		218		522		502
Other expenses total		121		442		905		1,183
Income (loss) before income taxes		356		(441)		(883)		(1,685)
Income tax provision (benefit)		25		(176)		75		(674
Net income (loss)		331		(265)		(958)		(1,011
Income attributable to non-controlling interest		(1)		(27)		(1)		(27)
Net income (loss) attributable to Environmental Tectonics Corporation		330		(292)		(959)		(1,038)
Foreign currency translation adjustment and unrealized gain on cash flow hedge		(116)		204		60		273
Comprehensive income (loss)	\$	214	\$	(88)	\$	(899)	\$	(765)
	Ψ	211	Ψ	(00)	Ψ	(077)	Ψ	(705)
Preferred Stock dividends		(121)		(121)		(363)		(363)
Income (loss) attributable to common and participating shareholders	\$	209	\$	(413)	\$	(1,322)	\$	(1,401)
Per share information: Basic earnings (loss) per common and participating share: Distributed earnings per share: Common	\$	-	\$	-	\$	-	\$	-
Preferred	\$	0.02	\$	0.02	\$	0.06	\$	0.06
Undistributed earnings (loss) per share:								
Common	\$	0.01	\$	(0.03)	\$	(0.09)	\$	(0.09)
Preferred	\$	0.01	\$	(0.03)	\$	(0.09)	\$	(0.09)
Diluted earnings (loss) per share	\$	0.01	\$	(0.03)	\$	(0.09)	\$	(0.09)
Basic weighted average common and participating shares:		0.105		0.105		0.105		0.105
Common weighted average number of shares		9,185		9,185		9,185		9,185
Participating preferred shares Total basic weighted average common and participating shares		6,063 15,248		6,063 15,248		6,063 15,248		6,063 15,248
Diluted weighted average shares:		, -		,				
Basic weighted average common and participating shares		15,248		15,248		15,248		15,248
Dilutive effect of stock warrants and options Total diluted weighted average shares		1 15,249		- 15,248		2 15,250		33 15,281

The accompanying notes are an integral part of the consolidated financial statements.

# Environmental Tectonics Corporation Consolidated Balance Sheets

ASSETS Current assets: Cash and cash equivalents Cash and cash equivalents Restricted Cash Accounts receivable, net Casha Total current assets 30,983 30,993	(in thousands, except share information)	I	November 25, 2016	February 26, 2016
Current assets: Cash and cash equivalents \$ 728			(unaudited)	
Cash and cash equivalents       \$ 728				
Restricted cash       5.956       6.         Accounts receivable, net       4.955       4.         Costs and estimated earnings in excess of billings on uncompleted long-term contracts       14,170       14,         Inventories, net       2.548       2.         Prepaid expenses and other current assets       2.625       1.         Total current assets       30,983       30.         Property, plant, and equipment, at cost, net       13.284       13.         Capitalized software development costs, net       16       4         Total assets       4       4         LIABELITIES AND SHAREHOLDERS' EQUITY       2.024       3.         Current liabilities:       2.024       3.         Current portion of long-term debt obligations       \$       16,458       \$       13.         Accrued taxes       167       - <td< td=""><td></td><td><b>_</b></td><td></td><td></td></td<>		<b>_</b>		
Accounts receivable, net 4955 4 Costs and estimated earnings in excess of billings on uncompleted long-term contracts 114,170 144 Inventories, net 2,548 2, Prepaid expenses and other current assets 2,626 1, Total current assets 30,983 30, Property, plant, and equipment, at cost, net 13,284 13, Capitalized software development costs, net 156 Other assets 44427 \$ 44,427 <b>Current liabilities:</b> 4 <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b> Current portion of long-term debt obligations \$ 16,458 \$ 13, Accounts payable, trade 2,204 3, Billings in excess of costs and estimated earnings on uncompleted long-term contracts 11,152 6, Customer deposits 1,255 11, Accrued taxes 1,255 11, Other accrued liabilities, current 2,218 2, Total current liabilities 2,204 3, Billings in excess of costs and estimated earnings on uncompleted long-term contracts 11,152 6, Customer deposits 1,255 11, Accrued interest and dividends 1,870 1, Other accrued liabilities, current 2,218 2, Total current liabilities 35,604 28, Long-term debt obligations, less current portion - 5, Total long-term debt obligations, less current portion - 5, Total long-term debt obligations, less current portion - 5, Current liabilities, non-current, net 196 . Current liabilities, non-current attorized, 51,516 thares issued and outstanding as of November 25, 2016 and February 26, 2016 12,127 12, Current liabilities, on sutstanding as of November 25, 2016 and February 26, 2016 12,127 12, Current liabilities, on sutstanding as of November 25, 2016 and February 26, 2016 12,127 12, Current and and contingencies (Note 5) Shareholders' equity: Currentiated earning as of November 25, 2016 and February 26, 2016 12,127 12, Current liabilities, and contingencies (Note 5) Shareholders' equity Edge non-controlling interest 5, 50,05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 2016 12,127 12, Currentiated deficit (13,100) (12, Accuruntiated deficit (13,100) (12, Accuruntiated deficit (13,1		\$		\$ 976
Costs and estimated earnings in excess of billings on uncompleted long-term contracts       14,         Inventories, net       2,548       2,         Prepaid expenses and other current assets       30,983       30,         Property, plant, and equipment, at cost, net       13,284       13,         Capitalized software development costs, net       13,284       13,         Capitalized software development costs, net       156       4 <b>Total assets</b> 4 <b>Total assets</b> 5       44,427       \$ <b>Current portion of long-term debt obligations</b> \$       16,658       \$       13,         Accounts payable, trade       2,204       3,       Billings in excess of costs and estimated earnings on uncompleted long-term contracts       11,152       6,         Current protion of long-term debt obligations       \$       16,458       \$       13,         Accrued interest and dividends       12,357       11,       14,         Other ascence dividends       18,707       1,       2,518       2,         Total current labilities       35,604       28,8       28,       10,07       28,         Long-term debt obligations, less current portion:       -       5,       5,       5,			,	6,162
Inventories, net       2,548       2,262       1,         Total current assets       30.983       30.         Property, plant, and equipment, at cost, net       13.284       13.         Capitalized software development costs, net       156       4         Other assets       4       4         ILABILITTES AND SHAREHOLDERS' EQUITY       5       44.427       \$         Current portion of long-term debt obligations       \$       16,458       \$       13.         Accounts payable, trade       2,204       3.       3.       11.152       6.         Current portion of long-term debt obligations       \$       16,458       \$       14.         Accrued taxes       1.67       -<			,	4,222
Prepaid expenses and other current assets       2,626       1,         Total current assets       30,983       30,         Property, plant, and equipment, at cost, net       13,284       13,         Capitalized software development costs, net       156       0         Other assets       4       4         Total assets       5       44,427       \$         LIABILITIES AND SHAREHOLDERS' EQUITY       Current liabilities:       2,204       3,         Current portion of long-term debt obligations       \$       16,458       \$       13,         Accounts payable, trade       2,204       3,       4,       6, <td< td=""><td></td><td></td><td></td><td>14,973</td></td<>				14,973
Total current assets       30,983       30,         Property, plant, and equipment, at cost, net       13,284       13,         Capitalized software development costs, net       4         Total assets       4         Total assets       \$         ULABILITTES AND SHAREHOLDERS' EQUITY       \$         Current portion of long-term debt obligations       \$         Accounts payable, trade       2,204         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       11,152         Current portion of long-term debt obligations       \$         Accruced taxes       167         Accruced taxes       167         Accruced taxes       1,870         I.       1,870         Under accrued liabilities, current       2,518         Total current liabilities       35,604         Long-term debt obligations, less current portion:       -         Term Loan       -         Total long-term debt obligations, less current portion:       -         Term Loan       -       5         Total long-term debt obligations, less current portion:       -       -         Term Loan       -       -       5         Commitments and contingencies (Note 5)       -				2,600
Property, plant, and equipment, at cost, net Capitalized software development costs, net 156 Other assets 13,284 156 156 156 156 156 156 157 158 16459 16458				1,441
Capitalized software development costs, net       156         Other assets       4         Total assets       \$ 44,427 \$ 44,         LIABILITIES AND SHAREHOLDERS' EQUITY       Current liabilities:         Current portion of long-term debt obligations       \$ 16,458 \$ 13,         Accounts payable, trade       2,204 3,         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       11,152 6,         Customer deposits       1,235 1,         Accrued taxes       167 4,         Accrued interest and dividends       1,870 1,         Other accrued liabilities, current       2,518 2,         Total current liabilities       35,604 28,         Long-term debt obligations, less current portion:       -         Term Loan       -       5,         Total long-term debt obligations, less current portion       -       5,         Total long-term debt obligations, less current portion       -       5,         Total long-term debt obligations, less current portion       -       5,         Total long-term debt obligations, less current portion       -       5,         Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares       -         Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares <td>Total current assets</td> <td></td> <td>30,983</td> <td>30,374</td>	Total current assets		30,983	30,374
Other assets     4       Total assets     \$ 44,427     \$ 44,       ILABILITIES AND SHAREHOLDERS' EQUITY     Current liabilities:     1       Current portion of long-term debt obligations     \$ 16,458     \$ 13,       Accounts payable, trade     2,204     3,       Billings in excess of costs and estimated earnings on uncompleted long-term contracts     11,152     6,       Current portion of long-term debt obligations     \$ 16,458     \$ 13,       Accound taxes     167     -       Accrued taxes     167     -       Accrued interest and dividends     1,870     1,       Other accrued liabilities, current     2,518     2,       Total current liabilities     35,604     28,       Long-term debt obligations, less current portion:     -     5,       Term Loan     -     5,     -       Total long-term debt obligations, less current portion     -     5,       Deferred tax liabilities, non-current, net     196     -       Other accrued liabilities, non-current, net     196     -       Other accrued liabilities, non-current     -     5,       Commitments and contingencies (Note 5)     -     -       Shareholders' equity:     -     -     12, 127       Cumulative convertible participating Preferred Stock, Series E, \$0.05	Property, plant, and equipment, at cost, net		13,284	13,726
Total assets\$44,427\$44,LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Current portion of long-term debt obligations\$16,458\$13, 2,20433, Billings in excess of costs and estimated earnings on uncompleted long-term contracts11,1526, Customer deposits1,2351, 1, 2,20433, Billings in excess of costs and estimated earnings on uncompleted long-term contracts11,1526, Customer deposits1,2351, 1, 2,20433, 6, 2,20433, 6, 2,204167<	Capitalized software development costs, net		156	172
LIABILITIES AND SHAREHOLDERS' EQUITY         Current liabilities:         Current portion of long-term debt obligations       \$ 16,458 \$ 13,         Accounts payable, trade       2,204 3,         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       11,152 6,         Customer deposits       1,235 11,         Accrued taxes       167 -         Accrued taxes       167 -         Accrued interest and dividends       1,870 1,         Other accrued liabilities, current       2,518 2,         Total current liabilities       35,604 28,         Long-term debt obligations, less current portion:       -         Term Loan       -         Total long-term debt obligations, less current portion       -         Term Loan       -         Total long-term debt obligations, less current portion       -         Term Loan       -         Total long-term debt obligations, less current portion       -         Total liabilities       36,490 35,         Commitments and contingencies (Note 5)       -         Shareholders' equity:       -         Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares       -         authorized; 12,127 shares outstanding as of November 25,			4	20
Current liabilities:       \$ 16,458       \$ 13,         Current portion of long-term debt obligations       \$ 16,458       \$ 13,         Accounts payable, trade       2,204       3,         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       11,152       6,         Customer deposits       1,235       11,         Accrued taxes       167       .         Accrued interest and dividends       1,870       1,         Other accrued liabilities, current       2,518       2,         Total current liabilities       35,604       28,         Long-term debt obligations, less current portion:       -       -         Term Loan       -       5,         Other accrued liabilities, non-current, net       196       .         Other accrued liabilities, non-current, net       690       .         Other accrued liabilities, non-current       690       .         Total liabilities       36,490       35,         Commitments and contingencies (Note 5)       .       .         Shareholders' equity:       .       .       .         Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares       .       .         authorized; 12,127 shares outstanding as	Total assets	\$	44,427	\$ 44,292
Current portion of long-term debt obligations\$16,458\$13, 2,20433, 2,20433, 3, Billings in excess of costs and estimated earnings on uncompleted long-term contracts11,15266, 2,20433, 3, 3, 11, Accrued taxes11,15266, 3, 1,23511, 1,23511, 1, 4, Accrued interest and dividends11,23511, 1, 4, Accrued interest and dividends11,23511, 1, 4, Accrued inabilities, current16770, 2, 2,51822, 2, 2, 7, Total current liabilities, current2,51822, 2, 2,51822, 2, 2,51823, 5,60428, 2, 2,51828, 2, 2,50028, 2,50028, 2, 2,50028, 2,				
Accounts payable, trade2,2043,Billings in excess of costs and estimated earnings on uncompleted long-term contracts11,1526,Customer deposits1,2351,Accrued taxes167Accrued interest and dividends1,8701,Other accrued liabilities, current2,5182,Total current liabilities35,60428,Long-term debt obligations, less current portion:-5,Term Loan-5,Deferred tax liabilities, non-current, net196-Other accrued liabilities, non-current, net196-Other accrued liabilities, non-current690-Commitments and contingencies (Note 5)36,49035,Shareholders' equity:Current liabilities36,49035,Commitments and contingencies (Note 5)12,127Shareholders' equity:-12,12712,Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares-12,127authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,12712,Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459-Additional paid-in capital8,8939,-4Accumulated deficit(13,100)(12,-Accumulated other comprehensive loss(511)(C-Total shareholders' equity before non-controlling interest7,868 <t< td=""><td></td><td></td><td></td><td></td></t<>				
Billings in excess of costs and estimated earnings on uncompleted long-term contracts11,1526,Customer deposits1,2351,Accrued taxes167Accrued interest and dividends1,8701,Other accrued liabilities, current2,5182,Total current liabilities35,60428,Long-term debt obligations, less current portion:-5,Term Loan-5,Total long-term debt obligations, less current portion-5,Deferred tax liabilities, non-current, net196-Other accrued liabilities, non-current690-Total liabilities36,49035,Commitments and contingencies (Note 5)36,49035,Shareholders' equity:Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,127Additional paid-in capital8,8939,Accumulated deficit(13,100)(12, Accumulated other comprehensive loss(511)Cotal shareholders' equity before non-controlling interest7,8689,		\$	,	\$ 13,870
Customer deposits1,2351,Accrued taxes167Accrued interest and dividends1,8701,Other accrued liabilities, current2,5182,Total current liabilities35,60428,Long-term debt obligations, less current portion: Term Loan-5,Total long-term debt obligations, less current portion-5,Deferred tax liabilities, non-current, net196-Other accrued liabilities, non-current690-Total liabilities36,49035,Commitments and contingencies (Note 5)Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,127Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459Additional paid-in capital Additional paid-in capital8,8939,Accumulated deficit (13,100)(12, (12, (12, Commulated other comprehensive loss(511) (12, (13, (12, (12, (12, (12, (13, (12, (13, (12, (13, (12, (12, (12, (12, (12, (12, (12, (12, (12, (12, (12,			,	3,224
Accrued taxes167Accrued interest and dividends1,8701,Other accrued liabilities, current2,5182,Total current liabilities35,60428,Long-term debt obligations, less current portion: Term Loan-5,Total long-term debt obligations, less current portion-5,Deferred tax liabilities, non-current, net196-Other accrued liabilities, non-current690-Total labilities36,49035,Commitments and contingencies (Note 5)Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares a uthorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,12712,Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459-Additional paid-in capital Accumulated deficit8,8939,9,Accumulated deficit Total shareholders' equity before non-controlling interest7,8689,			<b>y</b> -	6,148
Accrued interest and dividends1,8701, 2,5182, 2, 7 total current liabilities, current1,8701, 2,5182, 2, 2, 35,60428,Long-term debt obligations, less current portion: Term Loan-5,5,Total long-term debt obligations, less current portion-5,Deferred tax liabilities, non-current, net1965,Other accrued liabilities, non-current6905,Total liabilities36,49035,Commitments and contingencies (Note 5)36,49035,Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,127Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459Additional paid-in capital Additional paid-in capital Accumulated deficit (13,100)(12, (12, (12, Total shareholders' equity before non-controlling interest(511)			,	1,061
Other accrued liabilities, current2,5182,Total current liabilities35,60428,Long-term debt obligations, less current portion: Term Loan-5,Total long-term debt obligations, less current portion-5,Deferred tax liabilities, non-current, net196-Other accrued liabilities, non-current690-Total liabilities36,49035,Commitments and contingencies (Note 5)36,49035,Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,127Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459Additional paid-in capital Accumulated deficit8,8939,Accumulated ceficit Total shareholders' equity before non-controlling interest7,8689,				410
Total current liabilities35,60428,Long-term debt obligations, less current portion: Term Loan-5,Total long-term debt obligations, less current portion-5,Deferred tax liabilities, non-current, net196-Other accrued liabilities, non-current690-Total liabilities36,49035,Commitments and contingencies (Note 5)Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,127Outstanding as of November 25, 2016 and February 26, 2016459-Additional paid-in capital paital deficit8,8939,Accumulated other comprehensive loss(511)(1Total shareholders' equity before non-controlling interest7,8689,				1,533
Long-term debt obligations, less current portion:       -       5,         Total long-term debt obligations, less current portion       -       5,         Deferred tax liabilities, non-current, net       196       -         Other accrued liabilities, non-current       690       -         Total liabilities       36,490       35,         Commitments and contingencies (Note 5)       -       -         Shareholders' equity:       -       -         Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares       -         authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 2016       12,127       12,         Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016       459       -         Additional paid-in capital       8,893       9,       4       9,         Accumulated deficit       (13,100)       (12, 127)       12,         Total shareholders' equity before non-controlling interest       7,868       9,	· · · · · · · · · · · · · · · · · · ·			2,424
Term Loan-5,Total long-term debt obligations, less current portion-5,Deferred tax liabilities, non-current, net196-Other accrued liabilities, non-current690-Total liabilities36,49035,Commitments and contingencies (Note 5)36,49035,Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,127Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459Additional paid-in capital Accumulated deficit Accumulated other comprehensive loss8,8939, (13,100)Total shareholders' equity before non-controlling interest7,8689,	Total current liabilities		35,604	28,670
Total long-term debt obligations, less current portion-5,Deferred tax liabilities, non-current, net196196Other accrued liabilities, non-current690Total liabilities36,49035,35,Commitments and contingencies (Note 5)36,490Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,127Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016459Additional paid-in capital Accumulated deficit Accumulated other comprehensive loss8,8939, (113,100)Total shareholders' equity before non-controlling interest7,8689,				
Deferred tax liabilities, non-current, net196Other accrued liabilities, non-current690Total liabilities36,490Shareholders' equity:36,490Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 sharesauthorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,127Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued andoutstanding as of November 25, 2016 and February 26, 2016459Additional paid-in capital8,8939,Accumulated deficit(13,100)(12,Accumulated other comprehensive loss(511)(13,100)Total shareholders' equity before non-controlling interest7,8689,			-	5,569
Other accrued liabilities, non-current690Total liabilities36,49035,Commitments and contingencies (Note 5)Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,127Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459Additional paid-in capital8,8939, (13,100)Accumulated deficit Total shareholders' equity before non-controlling interest7,8689,	Total long-term debt obligations, less current portion		-	5,569
Total liabilities36,49035,Commitments and contingencies (Note 5)Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,12712,Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459459Additional paid-in capital Accumulated deficit Accumulated other comprehensive loss(511)(12,Total shareholders' equity before non-controlling interest7,8689,	Deferred tax liabilities, non-current, net		196	200
Commitments and contingencies (Note 5)Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,12712,Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459459Additional paid-in capital Accumulated deficit Accumulated other comprehensive loss(13,100)(12, (12, Total shareholders' equity before non-controlling interest7,8689,	Other accrued liabilities, non-current		690	742
Commitments and contingencies (Note 5)Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,12712,Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459459Additional paid-in capital Accumulated deficit Accumulated other comprehensive loss(13,100)(12, (12, Total shareholders' equity before non-controlling interest7,8689,			26 400	25 101
Shareholders' equity: Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,12712,Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459459Additional paid-in capital Accumulated deficit Accumulated other comprehensive loss(13,100)(12, (12, (13,100)(12, (12, (13,100)Total shareholders' equity before non-controlling interest7,8689,			30,490	35,181
Cumulative convertible participating Preferred Stock, Series E, \$0.05 par value, 25,000 shares authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 201612,12712,Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459459Additional paid-in capital8,8939,Accumulated deficit(13,100)(12,Accumulated other comprehensive loss(511)(13,100)Total shareholders' equity before non-controlling interest7,8689,	Commitments and contingencies (Note 5)			
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Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459Additional paid-in capital8,8939,Accumulated deficit(13,100)(12,Accumulated other comprehensive loss(511)(13,100)Total shareholders' equity before non-controlling interest7,8689,				
Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and outstanding as of November 25, 2016 and February 26, 2016459Additional paid-in capital8,8939,Accumulated deficit(13,100)(12,Accumulated other comprehensive loss(511)(13,100)Total shareholders' equity before non-controlling interest7,8689,	authorized; 12,127 shares outstanding as of November 25, 2016 and February 26, 2016		12,127	12,127
Additional paid-in capital8,8939,Accumulated deficit(13,100)(12,Accumulated other comprehensive loss(511)(12,Total shareholders' equity before non-controlling interest7,8689,	Common Stock, \$0.05 par value, 50,000,000 shares authorized; 9,185,161 shares issued and			
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Accumulated deficit(13,100)(12,Accumulated other comprehensive loss(511)(12,Total shareholders' equity before non-controlling interest7,8689,			8,893	9,169
Accumulated other comprehensive loss(511)Total shareholders' equity before non-controlling interest7,868				(12,141)
Total shareholders' equity before non-controlling interest7,8689,				(571)
				9,043
Non-controlling interest 69	Non-controlling interest		69	68
				9,111
		\$	,	\$ 44,292

The accompanying notes are an integral part of the consolidated financial statements.

# **Environmental Tectonics Corporation Consolidated Statements of Cash Flows**

(unaudited)

Adjustments to reconcile net income to net cash provided by operating activities:       1,4         Depreciation and amortization       1,4         Deferred income taxes       1,4         Decrease in allowance for doubtful accounts and inventory obsolescence       (4         Accretion of loan origination deferred charge and deferred financing costs       (4         Stock compensation expense       (4         Changes in operating assets and liabilities:       (4         Accounts receivable       (4         Costs and estimated earnings in excess of billings on uncompleted long-term contracts       (4         Inventories       (1,         Prepaid expenses and other assets       (1,         Accounts payable, trade       (1,         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       5,         Customer deposits       5,         Accrued taxes       (4)	958) 030 (4) 322) 27 87 415) 803 56 179) 020) 004 174 243) (26) 42		ember 27, 2015 (1,011 1,216 (657 (19 38 116 (5,500 1,251 46 (603 3,809 5,128 208 43 9 (686
Cash flows from operating activities:       \$         Net loss       \$         Adjustments to reconcile net income to net cash provided by operating activities:       1,4         Depreciation and amortization       1,4         Deferred income taxes       1         Decrease in allowance for doubtful accounts and inventory obsolescence       (c         Accretion of loan origination deferred charge and deferred financing costs       (c         Stock compensation expense       Changes in operating assets and liabilities:         Accounts receivable       (c         Costs and estimated earnings in excess of billings on uncompleted long-term contracts       (c         Inventories       (1,         Prepaid expenses and other assets       (1,         Accounts payable, trade       (1,         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       5,         Customer deposits       5,         Accrued taxes       (c)         Accrued interest and dividends       (c)	030       (4)         322)       27         87       87         415)       803         56       179)         020)       004         174       243)         (26)       42		(1,011 1,216 (657 (19 38 116 (5,500 1,251 46 (603 3,809 5,128 208 43 9
Net loss       \$         Adjustments to reconcile net income to net cash provided by operating activities:       1,         Depreciation and amortization       1,         Deferred income taxes       1         Decrease in allowance for doubtful accounts and inventory obsolescence       (()         Accretion of loan origination deferred charge and deferred financing costs       ()         Stock compensation expense       ()         Changes in operating assets and liabilities:       ()         Accounts receivable       ()         Costs and estimated earnings in excess of billings on uncompleted long-term contracts       ()         Inventories       ()         Prepaid expenses and other assets       ()         Accounts payable, trade       ()         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       5,         Customer deposits       5,         Accrued taxes       ()         Accrued interest and dividends       ()	030       (4)         322)       27         87       87         415)       803         56       179)         020)       004         174       243)         (26)       42	\$	$ \begin{array}{c} 1,216\\ (657\\ (19)\\ 38\\ 116\\ (5,500\\ 1,251\\ 46\\ (603\\ 3,809\\ 5,128\\ 208\\ 43\\ 9\end{array} $
Adjustments to reconcile net income to net cash provided by operating activities:       1,         Depreciation and amortization       1,         Deferred income taxes       1         Decrease in allowance for doubtful accounts and inventory obsolescence       (i)         Accretion of loan origination deferred charge and deferred financing costs       (i)         Stock compensation expense       Changes in operating assets and liabilities:         Accounts receivable       (i)         Costs and estimated earnings in excess of billings on uncompleted long-term contracts       (i)         Inventories       (i)         Prepaid expenses and other assets       (i)         Accounts payable, trade       (i)         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       5,         Customer deposits       5,         Accrued taxes       (i)         Accrued interest and dividends       (i)	030       (4)         322)       27         87       87         415)       803         56       179)         020)       004         174       243)         (26)       42	\$	1,216 (657 (19 38 116 (5,500 1,251 46 (603 3,809 5,128 208 43 9
Depreciation and amortization1,Deferred income taxes1,Decrease in allowance for doubtful accounts and inventory obsolescence(()Accretion of loan origination deferred charge and deferred financing costs()Stock compensation expenseChanges in operating assets and liabilities:Accounts receivable()Costs and estimated earnings in excess of billings on uncompleted long-term contractsInventories(1,Prepaid expenses and other assets(1,Accounts payable, trade(1,Billings in excess of costs and estimated earnings on uncompleted long-term contracts5,Customer deposits5,Accrued taxes()Accrued interest and dividends()	<ul> <li>(4)</li> <li>322)</li> <li>27</li> <li>87</li> <li>415)</li> <li>803</li> <li>56</li> <li>179)</li> <li>020)</li> <li>004</li> <li>174</li> <li>243)</li> <li>(26)</li> <li>42</li> </ul>		(657 (19 38 116 (5,500 1,251 46 (603 3,809 5,128 208 43 9
Deferred income taxes       Decrease in allowance for doubtful accounts and inventory obsolescence       (f)         Accretion of loan origination deferred charge and deferred financing costs       Stock compensation expense         Changes in operating assets and liabilities:       Accounts receivable       (f)         Costs and estimated earnings in excess of billings on uncompleted long-term contracts       (f)         Inventories       Prepaid expenses and other assets       (f)         Prepaid expenses and other assets       (f)         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       5,         Customer deposits       Accrued taxes       (g)         Accrued interest and dividends       (f)       (f)	<ul> <li>(4)</li> <li>322)</li> <li>27</li> <li>87</li> <li>415)</li> <li>803</li> <li>56</li> <li>179)</li> <li>020)</li> <li>004</li> <li>174</li> <li>243)</li> <li>(26)</li> <li>42</li> </ul>		(657 (19 38 116 (5,500 1,251 46 (603 3,809 5,128 208 43
Decrease in allowance for doubtful accounts and inventory obsolescence(f)Accretion of loan origination deferred charge and deferred financing costsStock compensation expenseChanges in operating assets and liabilities:(f)Accounts receivable(f)Costs and estimated earnings in excess of billings on uncompleted long-term contracts(f)Inventories(f)Prepaid expenses and other assets(f)Accounts payable, trade(f)Billings in excess of costs and estimated earnings on uncompleted long-term contracts5,Customer depositsAccrued taxesAccrued interest and dividends(f)	322) 27 87 415) 803 56 179) 020) 004 174 243) (26) 42		(19 38 116 (5,500 1,251 46 (603 3,809 5,128 208 43
Accretion of loan origination deferred charge and deferred financing costs         Stock compensation expense         Changes in operating assets and liabilities:         Accounts receivable         Costs and estimated earnings in excess of billings on uncompleted long-term contracts         Inventories         Prepaid expenses and other assets         (1,         Accounts payable, trade         (1,         Billings in excess of costs and estimated earnings on uncompleted long-term contracts         5,         Customer deposits         Accrued taxes         Accrued interest and dividends	27 87 415) 803 56 179) 020) 004 174 243) (26) 42		38 116 (5,500 1,251 46 (603 3,809 5,128 208 43
Stock compensation expense         Changes in operating assets and liabilities:         Accounts receivable       (4)         Costs and estimated earnings in excess of billings on uncompleted long-term contracts       (4)         Inventories       (1,         Prepaid expenses and other assets       (1,         Accounts payable, trade       (1,         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       5,         Customer deposits       (2)         Accrued taxes       (2)         Accrued interest and dividends       (2)	87 415) 803 56 179) 020) 004 174 243) (26) 42		116 (5,500 1,251 46 (603 3,809 5,128 208 43 9
Changes in operating assets and liabilities:       (4)         Accounts receivable       (4)         Costs and estimated earnings in excess of billings on uncompleted long-term contracts       (4)         Inventories       (1)         Prepaid expenses and other assets       (1)         Accounts payable, trade       (1)         Billings in excess of costs and estimated earnings on uncompleted long-term contracts       (1)         Customer deposits       (1)         Accrued taxes       (1)         Accrued interest and dividends       (1)	415) 803 56 179) 020) 004 174 243) (26) 42		(5,500 1,251 46 (603 3,809 5,128 208 43 9
Accounts receivable(d)Costs and estimated earnings in excess of billings on uncompleted long-term contracts(d)Inventories(1,Prepaid expenses and other assets(1,Accounts payable, trade(1,Billings in excess of costs and estimated earnings on uncompleted long-term contracts5,Customer deposits(1,Accrued taxes(1,Accrued interest and dividends(1,	803 56 179) 020) 004 174 243) (26) 42		1,251 46 (603 3,809 5,128 208 43
Costs and estimated earnings in excess of billings on uncompleted long-term contractsInventoriesPrepaid expenses and other assets(1,Accounts payable, trade(1,Billings in excess of costs and estimated earnings on uncompleted long-term contracts5,Customer depositsAccrued taxesAccrued interest and dividends(1,	803 56 179) 020) 004 174 243) (26) 42		1,251 46 (603 3,809 5,128 208 43
Inventories(1,Prepaid expenses and other assets(1,Accounts payable, trade(1,Billings in excess of costs and estimated earnings on uncompleted long-term contracts5,Customer depositsAccrued taxesAccrued interest and dividends(1,	56 179) 020) 004 174 243) (26) 42		46 (603 3,809 5,128 208 43
Prepaid expenses and other assets(1,Accounts payable, trade(1,Billings in excess of costs and estimated earnings on uncompleted long-term contracts5,Customer depositsAccrued taxesAccrued interest and dividends(1,	179) 020) 004 174 243) (26) 42		(603 3,809 5,128 208 43
Accounts payable, trade(1,Billings in excess of costs and estimated earnings on uncompleted long-term contracts5,Customer deposits(1,Accrued taxes(1,Accrued interest and dividends(1,	020) 004 174 243) (26) 42		3,809 5,128 208 43
Accounts payable, trade(1,Billings in excess of costs and estimated earnings on uncompleted long-term contracts5,Customer deposits(1)Accrued taxes(1)Accrued interest and dividends(1)	004 174 243) (26) 42		5,128 208 43 9
Billings in excess of costs and estimated earnings on uncompleted long-term contracts       5,         Customer deposits       Accrued taxes         Accrued interest and dividends       (1)	174 243) (26) 42		5,128 208 43 9
Customer deposits Accrued taxes Accrued interest and dividends	243) (26) 42		43 9
Accrued taxes (Accrued interest and dividends	(26) 42		9
Accrued interest and dividends	(26) 42		
	42		((0)
			(080
	056		3,388
Capitalized software development costs	509) (63) 5 <b>72</b> )		(863 (111 ( <b>97</b> 4
			,
Cash flows from financing activities:			
Decrease (increase) in restricted cash	206		(3,640
	838		1,135
	819)		-
	(17)		(14
	792)		(2,519
	(0)		277
Effect of exchange rate changes on cash Net (decrease) increase in cash and cash equivalents (i)	60		<u> </u>
•	248)		
	976	φ.	611
Cash and cash equivalents at end of period \$	728	\$	778
Supplemental schedule of cash flow information:			
	625	\$	645
Income taxes paid \$	57	\$	4
Supplemental information on non-cash operating and investing activities:			
	363	\$	36
Unrealized gain on cash flow hedge \$	,05	ֆ \$	50.
	-	Ψ	1

The accompanying notes are an integral part of the consolidated financial statements.

# **Environmental Tectonics Corporation Notes to the Consolidated Financial Statements**

(unaudited) (Dollars in thousands, except per share information)

# Item 6. Description of Business Operations

ETC was incorporated in 1969 in Pennsylvania. For over four decades, we have provided our customers with products, services, and support. Innovation, continuous technological improvement and enhancement, and product quality are core values that are critical to our success. We are a significant supplier and innovator in the following areas: (i) software driven products and services used to create and monitor the physiological effects of flight, including high performance jet tactical flight simulation, upset recovery and spatial disorientation, and both suborbital and orbital commercial human spaceflight, collectively, Aircrew Training Systems ("ATS"); (ii) altitude (hypobaric) chambers; (iii) hyperbaric chambers for multiple persons (multiplace chambers); (iv) Advanced Disaster Management Simulators ("ADMS"); (v) steam and gas (ethylene oxide) sterilizers; (vi) environmental testing and simulation devices; and (vii) hyperbaric (100% oxygen) chambers for one person (monoplace chambers). We operate in two primary business segments, Aerospace Solutions ("Aerospace") and Commercial/Industrial Systems ("CIS").

Aerospace encompasses the design, manufacture, and sale of: (i) ATS products; (ii) altitude (hypobaric) chambers; (iii) hyperbaric chambers for multiple persons (multiplace chambers); and (iv) ADMS, as well as integrated logistics support ("ILS") for customers who purchase these products or similar products manufactured by other parties. These products and services provide customers with an offering of comprehensive solutions for improved readiness and reduced operational costs. Sales of our Aerospace products are made principally to United States and foreign government agencies and to civil aviation organizations. We offer integrated ATS products to commercial, governmental, and military defense agencies, and training devices, including altitude (hypobaric) and multiplace chambers ("Chambers"), to governmental and military defense agencies and civil aviation organizations both in the U.S. and internationally. We sell our ADMS line of products to federal, state, and local governments, fire and emergency training schools, universities, and airports. We also provide integrated logistics support for customers who purchase these products or similar products manufactured by other parties.

CIS encompasses the design, manufacture, and sale of: (i) steam and gas (ethylene oxide) sterilizers; (ii) environmental testing and simulation devices; and (iii) hyperbaric (100% oxygen) chambers for one person (monoplace chambers), as well as parts and service support for customers who purchase these products or similar products manufactured by other parties. Sales of our CIS products are made principally to the healthcare, pharmaceutical, and automotive industries. We sell our sterilizers to pharmaceutical and medical device manufacturers. We sell our environmental testing and simulation devices primarily to commercial automobile and heating, ventilation, and air conditioning ("HVAC") manufacturers. We sell our hyperbaric products (primarily "monoplace" chambers) to hospitals and wound care clinics. We also provide upgrade, maintenance, and repair services for our products and similar products manufactured by other parties.

The Company's fiscal year is the fifty-two week or fifty-three week annual accounting period ending the last Friday in February. References to the 2017 third quarter are references to the thirteen week period ended November 25, 2016. References to the 2016 third quarter are references to the thirteen week period ended November 27, 2015. References to the 2017 first three quarters are references to the thirty-nine week period ended November 25, 2016. References to the thirty-nine week period ended November 25, 2016. References to the thirty-nine week period ended November 25, 2016. References to the 2016 first three quarters are references to the thirty-nine week period ended November 25, 2016. References to the 2016 first three quarters are references to the thirty-nine week period ended November 27, 2015. References to fiscal 2017 are references to the fifty-two week period ending February 24, 2017. References to fiscal 2016 are references to the fifty-two week period ended February 26, 2016. Certain amounts from prior consolidated financial statements have been reclassified to conform to the presentation in fiscal 2017.

#### Note 1. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying interim consolidated financial statements include the accounts of ETC, our 95%-owned subsidiary in Warsaw, Poland, ETC-PZL Aerospace Industries Sp. z o.o. ("ETC-PZL"), and our 99%-owned subsidiary, Environmental Tectonics Corporation (Europe) Limited ("ETC-Europe"). The Company's corporate headquarters and main production plant ("ETC-SH") are located in Southampton, Pennsylvania, USA. ETC-PZL manufactures certain simulators and provides software to support products manufactured domestically within our Aerospace segment. ETC-Europe, which we are winding down, functioned as a sales office in the United Kingdom. All significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying interim consolidated financial statements have been prepared by ETC, without audit, in conformity with accounting principles generally accepted in the United States of America, consistently applied, and reflect all adjustments which, in the opinion of management, are necessary for a fair presentation of the results for the interim periods presented. All such adjustments are of a normal recurring nature.

# **Environmental Tectonics Corporation** Notes to the Consolidated Financial Statements, continued

(Dollars in thousands, except per share information)

In accordance with industry practices, costs and estimated earnings in excess of billings on uncompleted long-term contracts are classified as current even though a portion of these amounts may not be realized within one year.

Certain information in footnote disclosures normally included in financial statements prepared in conformity with accounting principles generally accepted in the United States of America has been condensed or omitted and the financial results for the periods presented may not be indicative of the full year's results; however, the Company believes that the disclosures are adequate to make the information presented not misleading. These interim consolidated financial statements should be read in conjunction with the audited financial statements and the notes thereto included in the Company's Annual Report to Shareholders for fiscal 2016.

# Significant Accounting Policies

There have been no material changes in the Company's significant accounting policies during fiscal 2017 as compared to what was previously disclosed in the Company's Annual Report to Shareholders for fiscal 2016.

# Note 2. Earnings per Share

The Company utilizes the two-class method for computing and presenting earnings per share. The Company currently has one class of Common Stock (the "Common Stock") and one class of cumulative convertible participating Preferred Stock currently outstanding, Series E (the "Preferred Stock"). Under its terms, the Preferred Stock is entitled to participate in any cash dividends on a one-for-one basis for the equivalent converted common shares if the Preferred Stock were to be converted by the holder by the dividend record date; therefore, the Preferred Stock is considered a participating security requiring the two-class method for the computation and presentation of net income per share – basic.

The two-class computation method for each period segregates basic earnings per common and participating share into two categories: distributed earnings per share (i.e., the Preferred Stock stated dividend) and undistributed earnings per share, which allocates earnings after subtracting the Preferred Stock dividend to the total of weighted average common shares outstanding plus equivalent converted common shares related to the Preferred Stock. Basic earnings per common and participating share excludes the effect of Common Stock equivalents, and is computed using the two-class computation method.

Diluted earnings per share reflects the potential dilution that could result if securities or other contracts to issue Common Stock were exercised or converted into Common Stock. Diluted earnings per share continues to be computed using the if-converted method. Diluted earnings per share assumes the exercise of stock options and warrants using the treasury stock method. If the effect of the conversion of any financial instruments would be anti-dilutive, it is excluded from the diluted earnings per share calculation.

As of both November 25, 2016 and November 27, 2015, there was \$12,127 of cumulative convertible participating Series E Preferred Stock convertible at an exercise price of \$2.00 per share, equating to 6,063,321 shares of Common Stock, issued in July 2009.

On February 28, 2009, in connection with the issuance of a \$2,000 promissory note, the Company issued 200,000 warrants to purchase 143,885 shares of the Company's Common Stock at \$1.39 per share. As of February 28, 2016, these warrants have expired. Additionally, on July 2, 2009, in consideration of an increase of the guarantee on the 2007 PNC Credit Facility, the Company issued 500,000 warrants to purchase 450,450 shares of the Company's Common Stock at \$1.11 per share. As of July 2, 2016, these warrants have expired.

As of November 25, 2016 and November 27, 2015, there were outstanding options to purchase the Company's Common Stock totaling 585,166 and 640,220 shares at an average price of \$1.24 and \$1.25 per share, respectively. Due to the conversion price of the Common Stock options, 575,166 and 640,220 shares were excluded from the calculation of diluted earnings per share as of November 25, 2016 and November 27, 2015, respectively, because the effect of their conversion would be anti-dilutive; further, all 594,335 shares of the Company's Common Stock pertaining to the 200,000 warrants issued on February 20, 2009 and the 500,000 warrants issued on July 2, 2009 were excluded from the calculation of diluted earnings per share for the 2016 third quarter and all 143,885 shares of the Company's Common Stock pertaining to the 200,000 warrants issued on February 20, 2009 were excluded from the calculation of diluted earnings per share for the 2016 third quarter and all 143,885 shares of the Company's Common Stock pertaining to the 200,000 warrants issued on February 20, 2009 were excluded from the calculation of diluted earnings per share for the 2016 third quarter and all 143,885 shares of the Company's Common Stock pertaining to the 200,000 warrants issued on February 20, 2009 were excluded from the calculation of diluted earnings per share for the 2016 first three quarters because the effect of their conversion would also be anti-dilutive. Due to the expiration of all warrants during the 2017 first three quarters, all shares pertaining to warrants were excluded from the calculation of diluted earnings per share as of November 25, 2016.

# Environmental Tectonics Corporation Notes to the Consolidated Financial Statements, continued

(Dollars in thousands, except per share information)

# Note 3. Long-Term Obligations

On June 10, 2016, the Company received a waiver as of the fiscal quarter ended February 26, 2016 for failing to exceed the permitted minimum Consolidated Tangible Net Worth. The waiver also provides that ETC must maintain at all times a minimum Consolidated Tangible Net Worth of \$7,500; further, commencing with the fiscal quarter ending May 26, 2017, ETC must maintain as of the end of each fiscal quarter a Fixed Charge Coverage Ratio of at least 1.00 to 1. This ratio will increase to 1.10 to 1 on August 25, 2017, and will remain at that level at all times thereafter. The waiver extended the maturity date of the existing PNC Line of Credit to August 10, 2016, during which time the Company entered into an amendment to the September 28, 2012 Loan Agreement with PNC Bank that provided for, among other things, the following:

- (i) The PNC Line of Credit and the Term Loan were consolidated into a \$21,000 Revolving Line of Credit (the "Revolving Line of Credit"). Amounts borrowed under the Revolving Line of Credit may be borrowed, repaid, and re-borrowed from time to time until December 31, 2017.
- (ii) The existing Committed Line of Credit is capped at \$8,600, an amount equivalent to the total outstanding standby letters of credit under which the Committed Line of Credit covered as of May 27, 2016.
- (iii) A new \$1,000 FX Equivalent Line of Credit (the "FX Equivalent Line of Credit") for potential future foreign exchange obligations.
- (iv) The Revolving Line of Credit, the Committed Line of Credit, and the FX Equivalent Line of Credit (collectively, the "2016 PNC Credit Facilities") have a maturity date of December 31, 2017.
- (v) The interest rate on the 2016 PNC Credit Facilities will be based on the PNC Daily LIBOR Rate (0.772% as of January 1, 2017, the date of our most current Revolving Line of Credit statement) plus a margin of 3.00%.
- (vi) The 2016 PNC Credit Facilities are collateralized by a combination of the Company's pledged restricted cash (\$5,956 as of November 25, 2016), substantially all of the Company's additional assets, and the pledged cash collateral of H.F. Lenfest ("Mr. Lenfest"), a major shareholder and member of the Company's Board of Directors (the "Board of Directors").

# Summary of Long-Term Debt Obligations

Long-term debt obligations consist of the following:

		ember 25, 2016	February 26, 2016
	(ur	naudited)	
Credit facility payable to bank	\$	16,217	\$ 11,620
Term Loan		-	7,819
Borrowed under the ETC-PZL Line of Credit		241	-
Total long-term debt obligations		16,458	19,439
Less: current portion of long-term debt obligations		(16,458)	(13,870)
Total long-term debt obligations, less current portion	\$	-	\$ 5,569

# Note 4. Income Taxes

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial and tax reporting purposes as well as the valuation of net operating loss carryforwards. Valuation allowances are reviewed each fiscal period to determine whether there is sufficient positive or negative evidence to support a change in judgment about the potential realization of the related deferred tax asset. Deferred tax liabilities and assets are offset and presented as a single non-current liability.

Generally, accounting standards require companies to provide for income taxes each quarter based on their estimate of the effective tax rate for the full year. The authoritative guidance for accounting for income taxes allows use of the discrete method when, in certain situations, the actual interim period effective tax rate may be used if it provides a better estimate of income tax expense.

# Environmental Tectonics Corporation Notes to the Consolidated Financial Statements, continued

(Dollars in thousands, except per share information)

An income tax provision of \$25, primarily related to an increase in unrecognized tax benefits, was recorded in the 2017 third quarter compared to an income tax benefit of \$176 recorded in the 2016 third quarter. Effective tax rates were 7.0% and 39.9% for the 2017 third quarter and the 2016 third quarter, respectively. An income tax provision of \$75, primarily related to an increase in unrecognized tax benefits, was recorded in the 2017 first three quarters compared to an income tax benefit of \$674 recorded in the 2016 first three quarters. Effective tax rates were -8.5% and 40.0% for the 2017 first three quarters and the 2016 first three quarters, respectively. Our effective tax rate for the 2017 first three quarters was negative and significantly lower compared to the effective tax rate for the 2016 first three quarters due primarily to the continued need for a full valuation allowance for such deferred tax assets relating to our federal net operating loss carryforwards that we do not expect to realize. As of November 25, 2016, the Company had approximately \$21,059 of federal net loss carryforwards available to offset future income tax liabilities, which begin to expire in 2025. The unrecognized tax benefits, which are recorded on the Company's balance sheet within other accrued liabilities, are primarily associated with U.S. federal tax issues such as the amount of research and development tax credits claimed and taxation of foreign earnings. Also included in these amounts are accruals for domestic state tax issues such as the allocation of income among various state tax jurisdictions.

# Note 5. Commitments and Contingencies

# Legal Proceedings

#### **Orbit Movers & Erectors, Inc.**

Orbit Movers & Erectors, Inc. ("Orbit") filed suit in the Court of Common Pleas in Montgomery County, Ohio, seeking damages for alleged additional costs that Orbit claims to have incurred under a contract (the "Orbit Contract") pursuant to which Orbit was to fabricate and install certain piping systems for an ETC Aerospace product (the "Orbit Litigation"). The amount of the alleged additional costs claimed by Orbit is approximately \$500. The litigation was removed to federal district court in Ohio, after which the Company filed its answer and counterclaim for breach of contract. Following a pre-trial conference, the Court scheduled a jury trial in 2017. Earlier this year, the Company filed a Motion for Leave to Amend Answer With Affirmative Defenses and Amended Counterclaims ("Amended Answer"), which was granted. The Amended Answer was subsequently filed and Orbit has replied to ETC's Amended Answer. On July 26, 2016, the Company settled the Orbit Litigation in its entirety. The Company and Orbit expect to carry out their respective obligations under the Court-approved settlement agreement by February 1, 2017, and the settlement will not have a material adverse effect on the Company's financial position or results of operations.

#### **Other Matters**

Certain claims, suits, and complaints arising in the ordinary course of business have been filed or are pending against us. We believe, after consultation with legal counsel handling these specific matters, all such matters are reserved for or adequately covered by insurance or, if not so covered, are without merit or are of such kind, or involve such amounts, as would not be expected to have a significant effect on our financial position or results of operations if determined adversely against us.

#### Note 6. Subsequent Events

The Company has evaluated subsequent events through January 9, 2017, the date of issuance of the accompanying interim consolidated financial statements, and determined that there were no material subsequent events requiring adjustment to, or disclosure in, the accompanying interim consolidated financial statements for the thirteen weeks ended November 25, 2016.

# **Management's Discussion and Analysis**

#### **Forward-looking Statements**

Discussions of some of the matters contained in this Quarterly Report include forward-looking statements that may involve risks and uncertainties. Some of these discussions are contained under the caption "Management's Discussion and Analysis". We have based these forward-looking statements on our current expectations and projections about future events or future financial performance, which include implementing our business strategy, developing and introducing new technologies, obtaining, maintaining and expanding market acceptance of the technologies we offer, and competition in our markets. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions about ETC and its subsidiaries that may cause actual results, levels of activity, performance, or achievements to be materially different from any future results, levels of activity, performance, or achievements.

These forward-looking statements include statements with respect to the Company's vision, mission, strategies, goals, beliefs, plans, objectives, expectations, anticipations, estimates, intentions, financial condition, results of operations, future performance, and business of the Company, including, but not limited to, (i) projections of revenues, costs of materials, income or loss, earnings or loss per share, capital expenditures, growth prospects, dividends, capital structure, other financial items, and the effects of foreign currency fluctuations, (ii) statements of our plans and objectives of the Company or its management or the Board of Directors, including the introduction of new products, or estimates or predictions of actions of customers, suppliers, competitors, or regulatory authorities, (iii) statements of future economic performance, (iv) statements of assumptions and other statements about the Company or its business, (v) statements made about the possible outcomes of litigation involving the Company, (vi) statements preceded by, followed by, or, that include, words such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "estimate", "future", "predict", "potential", "intend", or "continue", and similar expressions. These forward-looking statements involve risks and uncertainties that are subject to change based on various important factors. Some of these risks and uncertainties, in whole or in part, are beyond the Company's control.

#### **Results of Operations**

#### Thirteen weeks ended November 25, 2016 compared to thirteen weeks ended November 27, 2015

Due to the nature of our business, we have historically experienced significant variability in our quarterly revenues, earnings, and other operating results, and our performance may fluctuate significantly in the future.

(unaudited)						
		Thirteen w	eeks end	ed		
(in thousands, except per share information)	Novem	ber 25, 2016	Noven	nber 27, 2015	Variance (\$)	Variance (%)
Net sales	\$	10,244	\$	11,881	\$ (1,637)	(13.8)
Cost of goods sold		6,803		8,448	(1,645)	(19.5)
Gross profit		3,441		3,433	8	0.2
Gross profit margin %		33.6%		28.9%	4.7%	16.3%
Operating expenses		2,964		3,432	(468)	(13.6)
Operating income		477		1	476	47600.0
Operating margin %		4.7%		0.0%	4.7%	46900.0%
Interest (income) expense, net		(48)		224	(272)	(121.4)
Other expense, net		169		218	(49)	(22.5)
Income (loss) before income taxes		356		(441)	797	(180.7)
Pre-tax margin %		3.5%		-3.7%	7.2%	-194.6%
Income tax provision (benefit)		25		(176)	201	(114.2)
Income attributable to non-controlling interest		(1)		(27)	26	(96.3)
Net income (loss) attributable to ETC	\$	330	\$	(292)	\$ 622	(213.0)
Per share information:						
Basic earnings (loss) per common and participa	ting share:					
Distributed earnings per share:	0					
Common	\$	-	\$	-	\$ -	
Preferred	\$	0.02	\$	0.02	\$ -	0.0

Summary Table of Results

Undistributed earnings (loss) per share:

Common

Preferred

Diluted earnings (loss) per share

(unaudited)

0.01

0.01

0.01

\$

\$

\$

(0.03)

(0.03)

(0.03)

\$

\$

\$

0.04

0.04

0.04

(133.3)

(133.3)

(133.3)

\$

\$

\$

# Environmental Tectonics Corporation Management's Discussion and Analysis, continued

# **Bookings / Sales Backlog**

Bookings in the 2017 third quarter were \$15.2 million, leaving our sales backlog as of November 25, 2016, for work to be performed and revenue to be recognized under written agreements after such date, at \$50.9 million compared to \$45.1 million as of February 26, 2016. The combined bookings by ETC-PZL and the Environmental Testing and Simulation Systems business unit represented nearly 75.0% of 2017 third quarter bookings.

# Net Income (Loss) Attributable to ETC

Net income attributable to ETC was \$0.3 million, or \$0.01 diluted earnings per share, in the 2017 third quarter compared to a net loss attributable to ETC of \$0.3 million during the 2016 third quarter, equating to \$0.03 diluted loss per share. The \$0.6 million variance is comprised of a \$0.4 million decrease in operating expenses, a \$0.3 million decrease in interest expense, net, and a \$0.1 million decrease in other expense, net, offset in part, by the \$0.2 million variance between the income tax provision recorded in the 2017 third quarter and the income tax benefit recorded in the 2016 third quarter.

# Net Sales

Net sales in the 2017 third quarter were \$10.3 million, a decrease of \$1.6 million, or 13.8%, compared to 2016 third quarter net sales of \$11.9 million. The decrease reflects a reduction in sales related to ATS products including Chambers to the U.S. Government and overall sales of our ADMS line of products within the Aerospace segment, as well as decreased sales of Sterilization Systems, Environmental Testing and Simulation Systems, and monoplace chambers to Domestic customers within the CIS segment, offset in part, by increase Service and Spares related sales of to Domestic customers within the CIS segment.

# Gross Profit

Gross profit for both the 2017 third quarter and the 2016 third quarter was \$3.4 million. Despite the \$1.6 million, or 13.8%, decrease in net sales compared to the 2016 third quarter, a similar gross profit was achieved in the 2017 third quarter primarily related to efficiencies realized on certain International contracts. Gross profit margin as a percentage of net sales increased to 33.6% for the 2017 third quarter compared to 28.9% for the 2016 third quarter.

# **Operating Expenses**

Operating expenses, including sales and marketing, general and administrative, and research and development, for the 2017 third quarter were \$3.0 million, a decrease of \$0.4 million, or 13.6%, compared to \$3.4 million for the 2016 third quarter. The decrease is due primarily to a decrease in the allowance for doubtful accounts related to the recovery of a long overdue International receivable, cost savings associated with the winding down of ETC-Europe, a reduction in research and development expenses, and the continued effort to reduce non-revenue generating expenses, offset in part, by a slight increase in commission expense related to the higher concentration of International sales.

# Interest (Income) Expense, Net

Interest income for the 2017 third quarter was \$0.1 million compared to \$0.2 million of interest expense in the fiscal 2016 third quarter, a variance of \$0.3 million, or 121.4%, due to the combination of an increase in interest income associated with the aforementioned two decade old receivable and a decrease in interest expense due to the combination of a lower level of bank borrowing throughout the 2017 third quarter as a whole compared to the 2016 third quarter and a decreased interest rate.

# Other Expense, Net

Other expense, net, for the 2017 third quarter was \$0.1 million compared to \$0.2 million in the fiscal 2016 third quarter, a decrease of \$0.1 million, or 22.5%, due primarily to the decrease in letter of credit fees.

# Thirty-nine weeks ended November 25, 2016 compared to thirty-nine weeks ended November 27, 2015

Due to the nature of our business, we have historically experienced significant variability in our quarterly revenues, earnings, and other operating results, and our performance may fluctuate significantly in the future.

# Summary Table of Results

(unaudited)	
(unauuncu)	

		Thirty-nine	weeks er	nded		
(in thousands, except per share information)	Novem	ber 25, 2016	Noven	nber 27, 2015	Variance (\$)	Variance (%)
Net sales	\$	28,426	\$	31,386	\$ (2,960)	(9.4)
Cost of goods sold		19,691		22,360	(2,669)	(11.9)
Gross profit		8,735		9,026	(291)	(3.2)
Gross profit margin %		30.7%		28.8%	1.9%	6.6%
Operating expenses		8,713		9,528	(815)	(8.6)
Operating income (loss)		22		(502)	524	(104.4)
Operating margin %		0.1%		-1.6%	1.7%	-106.3%
Interest expense, net		383		681	(298)	(43.8)
Other expense, net		522		502	20	4.0
Loss before income taxes		(883)		(1,685)	802	(47.6)
Pre-tax margin %		-3.1%		-5.4%	2.3%	-42.6%
Income tax provision (benefit)		75		(674)	749	(111.1)
Income attributable to non-controlling interest		(1)		(27)	26	(96.3)
Net loss attributable to ETC	\$	(959)	\$	(1,038)	\$ 79	(7.6)
Per share information:						
Basic earnings (loss) per common and participa	ting share:					
Distributed earnings per share:	0					
Common	\$	-	\$	-	\$ -	
Preferred	\$	0.06	\$	0.06	\$ -	0.0
Undistributed loss per share:						
Common	\$	(0.09)	\$	(0.09)	\$ -	0.0
Preferred	\$	(0.09)	\$	(0.09)	\$ -	0.0
Diluted loss per share	\$	(0.09)	\$	(0.09)	\$ <u> </u>	0.0

# **Bookings / Sales Backlog**

Bookings in the 2017 first three quarters were \$34.3 million, leaving our sales backlog as of November 25, 2016, for work to be performed and revenue to be recognized under written agreements after such date, at \$50.9 million compared to \$45.1 million as of February 26, 2016. ETC-PZL and our Environmental Testing and Simulation Systems, ILS, and Service and Spares business units have each seen the largest increases in year-over-year bookings.

# Net Loss Attributable to ETC

Net loss attributable to ETC was \$1.0 million, or \$0.09 diluted loss per share, for both the 2017 first three quarters and the 2017 first three quarters. The \$0.8 million decrease in operating expenses and a \$0.3 million decrease in interest expense, net, was offset by the \$0.8 million variance between the income tax provision recorded in the 2017 first three quarters and the income tax benefit recorded in the 2016 first three quarters and a \$0.3 million decrease in gross profit.

# Net Sales

Net sales in the 2017 first three quarters were \$28.4 million, a decrease of \$3.0 million, or 9.4%, compared to 2016 first three quarters net sales of \$31.4 million. The decrease reflects a reduction in sales related to ATS products including Chambers to the U.S. Government and overall sales of our ADMS line of products within the Aerospace segment, as well as decreased sales of Sterilization Systems and Environmental Testing and Simulation Systems to Domestic customers within the CIS segment, offset in part, by increased sales related to ATS products including Chambers to International customers within the Aerospace segment and increased overall sales of monoplace chambers and Service and Spares related sales within the CIS segment. Given the current progress made on U.S. Government contracts in the Company's sales backlog, coupled with significant fiscal 2016 International bookings, the Company anticipates that the concentration of sales to the U.S. Government will decrease in fiscal 2017 as International sales increase.

# Gross Profit

Gross profit for the 2017 first three quarters was \$8.7 million compared to \$9.0 million in the 2016 first three quarters, a decrease of \$0.3 million, or 3.2%. Despite the \$3.0 million, or 9.4%, decrease in net sales compared to the 2016 first three quarters, only a slightly less gross profit was achieved in the 2017 first three quarters primarily related to efficiencies realized on certain International contracts and consideration realized from the termination of a software license. Gross profit margin as a percentage of net sales increased to 30.7% for the 2017 first three quarters compared to 28.8% for the 2016 first three quarters.

# **Operating Expenses**

Operating expenses, including sales and marketing, general and administrative, and research and development, for the 2017 first three quarters were \$8.7 million, a decrease of \$0.8 million, or 8.6%, compared to \$9.5 million for the 2016 first three quarters. The decrease is due primarily to a decrease in the allowance for doubtful accounts related to the recovery of a long overdue International receivable, a reduction in research and development expenses, and the continued effort to reduce non-revenue generating expenses.

# Interest Expense, Net

Interest expense, net for the 2017 first three quarters was \$0.4 million compared to \$0.7 million of interest expense in the fiscal 2016 first three quarters, a decrease of \$0.3 million, or 43.8%, due to the combination of an increase in interest income associated with the aforementioned two decade old receivable and a decrease in interest expense due to the combination of a lower level of bank borrowing throughout the 2017 first three quarters as a whole compared to the 2016 first three quarters and a decreased interest rate.

# Other Expense, Net

Other expense, net, for both the 2017 first three quarters and the 2016 first three quarters was \$0.5 million. A slight increase in realized foreign currency exchange net losses was offset by an equally slight decrease in letter of credit fees.

# **Cash Flows from Operating, Investing, and Financing Activities**

During the 2017 first three quarters, as a result of an increase in billings in excess of costs and estimated earnings on uncompleted long-term contracts and a decrease in costs and estimated earnings in excess of billings on uncompleted long-term contracts, offset in part, by an increase in prepaid expenses and other assets and a decrease in accounts payable, the Company generated \$3.1 million of cash from operating activities compared to the \$3.4 million of cash provided by operating activities during the 2016 first three quarters. Under percentage-of-completion ("POC") revenue recognition, these accounts represent the timing differences of spending on production activities versus the billing and collecting of customer payments.

Cash used for investing activities primarily relates to funds used for capital expenditures of equipment and software development. The Company's investing activities used \$0.6 million in the 2017 first three quarters compared to \$1.0 million in the 2016 first three quarters.

The Company's financing activities used \$2.8 million of cash in the 2017 first three quarters on payments on the Term Loan, offset in part, by borrowings under the Company's various lines of credit and a decrease in restricted cash. In the 2016 first three quarters, the Company's financing activities used \$2.5 million of cash to increase restricted cash, offset in part, by borrowings under the Company's various lines of credit.

# Item 7. Description of Facilities

We are an ISO 9001 certified manufacturer. We are also ISO 13485 certified for our medical devices. We operate in four major locations consisting of manufacturing facilities, product development, and administration. A summary of square footage and use is presented below:

	Approximate		Owned/	
Location	Square Footage	Function	Leased	Segment
Southampton, Pennsylvania	83,800	Manufacturing (36,000 sq. ft), NASTAR Center (22,100 sq. ft.), and Corporate Headquarters (25,700 sq. ft.)	Owned	Aerospace CIS
Orlando, Florida	8,700	Product development and administration	Leased	Aerospace
Warsaw, Poland	28,000	Manufacturing, product development, and administration	Leased	Aerospace
Ankara, Turkey	5,700	Software development	Leased	Aerospace CIS
Total	126,200			

The Southampton owned property is encumbered by an Open-End Mortgage and Security Agreement with PNC Bank, which secures the 2016 PNC Credit Facilities. We consider our machinery and plant to be in satisfactory operating condition, and adequate given our expected operations. Significant increases in the level of operations beyond what we expect in the current fiscal year might require us to obtain additional facilities and equipment.

The NASTAR Center, which is included in the Company's Southampton, Pennsylvania owned property, includes the following aerospace training and research equipment:

- ATFS-400-25 PHOENIX High Performance Human Centrifuge;
- GYROLAB GL-2000 Advanced Spatial Disorientation Trainer;
- Altitude (Hypobaric) Chamber;
- Ejection Seat Simulator; and
- Night Vision Training System and Night Vision Goggle Training System.

# Item 8. Officers, Directors, and Control Persons

	Name / Address **	Title	Ownership Percentage
Directors and Executive Officers:	George K. Anderson, M.D.	Chairman of the Board of Directors	*
	Michael D. Malone	Vice Chairman of the Board of Directors	*
	Linda J. Brent, Ed.D.	Director	*
	Roger Colley	Director	*
	Robert L. Laurent, Jr.	Chief Executive Officer, President, and Director	*
	H.F. Lenfest	Director	*** 54.3%
	c/o The Lenfest Group		
	Five Tower Bridge-Suite 460		
	300 Barr Harbor Drive		
	West Conshohocken, PA 19428		
	Winston E. Scott	Director	*
	Mark Prudenti	Chief Financial Officer and Treasurer	*
	James D. Cashel	Vice President, General Counsel,	*
		Corporate Secretary, and	
		Chief Compliance Officer	
	Thomas G. Loughlin	Chief Operating Officer	*
Control Persons:	William F. Mitchell, Sr.		14.5%
	2355 Fairway Road		
	Huntingdon Valley, PA 19006		
	T. Todd Martin, III		11.3%
	50 Midtown Park East		
	Mobile, AL 36606		
	3K Limited Partnership		7.1%
	Estate of Pete L. Stephens		6.4%

\* less than 1%

\*\* address listed for all persons beneficially owning more than ten percent (10%)

\*\*\* the denominator for this ownership percentage calculation includes all participating preferred shares

Information is accurate as of January 9, 2017 based on information available to the Company. None of the foregoing Directors and Executive Officers in the last five years has had a legal/disciplinary issue.

# **Item 9. Third Party Providers**

# Legal Counsel:

Stradley Ronon Stevens & Young, LLP 2005 Market Street Philadelphia, PA 19103 (215) 564-8120 *Independent Auditor:* RSM US LLP 751 Arbor Way Blue Bell, PA 19422 (215) 641-8600

# Item 10. Management's Certification

I, Mark Prudenti certify that:

- 1 I have reviewed this Quarterly Report of Environmental Tectonics Corporation;
- 2 Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3 Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations, and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Mark Prudenti Chief Financial Officer Date: January 9, 2017

I, Robert L. Laurent, Jr. certify that:

- 1 I have reviewed this Quarterly Report of Environmental Tectonics Corporation;
- 2 Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3 Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations, and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Rocut I. Samt J.

Robert L. Laurent, Jr. Chief Executive Officer and President Date: January 9, 2017

